



# Relations

Being part of the Relations Team at START Summit, means you will be responsible for relations between our Stakeholders and START Global. This means (1) inspiring Investors, Start-Ups, and Students to come to START Summit, (2) shaping START Summit so that it addresses these stakeholders' needs and wants optimally, and (3) shaping the customer's entire journey and experience, from the ticket purchase on our website all the way to attending START Summit in St. Gallen in March.

## Your Mission

You will take a deep dive into the Entrepreneurial Ecosystem of Europe in order to identify all the relevant players for START Summit and their respective areas of interest. Once found, you will be responsible for contacting these players, exciting them and convincing them to come to START Summit. Then you will be a part of designing and shaping a unique, engaging and breathtaking experience for all Stakeholder groups. This means you will be in contact with top VCs, promising new talents and game changing Start Ups.

## Your Skills

- You have a profound interest in the European startup and VC ecosystem
- You are proactive with an open-minded, communicative & self-confident personality
- You are well organised, reliable and hardworking with an eye for the details
- You can work under pressure and love working towards ambitious goals
- You have intrapersonal skills and the ability to inspire people
- Excellent German & English both written and spoken

## Your Benefits

- Gain a deep knowledge of the European startup and VC ecosystem and the important players with the most relevant investors - create and leverage valuable contacts
- Master important communication skills that will boost you throughout your professional career
- Gain a deep knowledge about sales processes via professional trainings
- Shape the START Summit experience
- Be part of the dynamic, super-motivated and driven START Global Team

If you are interested and have any questions, please contact:



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